

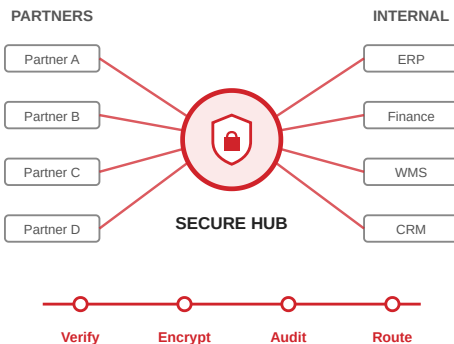
Replace insecure data exchange with a controlled, auditable and secure alternative. A fixed-price starter package from Intec.

Price
£14,500 (Fixed)

Package Type
Fixed-price starter implementation

Typical Timeframe
4–6 weeks

At a Glance



PathFinder SDE routes supplier and partner data through a controlled, monitored hub. Every document is verified, encrypted and logged. Transmission protocols, access, and full transaction history are captured centrally — replacing email attachments, unmanaged FTP and ad-hoc scripts with a single auditable service.

Problem & Solution

Typical Problem

Business documents are exchanged with partners using email attachments, shared folders or FTP servers. IT loses visibility of how documents move between organisations, and audit trails are limited.

Solution Overview

The PathFinder Secure Data Exchange Hub provides a controlled, monitored environment where documents are routed, validated, transformed and delivered securely to external systems through a single integration point.

Business Value

Unstructured exchange creates hidden cost and risk. A centralised hub improves visibility and control of external data flows while reducing the operational effort required to manage partner integrations.

Security & Risk

Insecure exchange exposes you to disruption and reputational risk. A structured hub introduces controlled access, monitoring and auditability — significantly reducing the likelihood of incidents.

Operational Benefits



Improved visibility

Clear view of all document and data flows, centrally.



Reduced operational risk

Unmanaged transfers brought under formal control.



Faster partner integration

Onboard new partners and systems more quickly.



Improved governance

Monitoring and audit of business data exchange.



Simplified troubleshooting

Single hub makes issues easy to diagnose and resolve.



Reduced security exposure

Controlled access replaces uncontrolled email and FTP.

PathFinder SDE — £14,500 fixed price, secure data exchange live in 4–6 weeks.

Service Scope

What's included

- ✓ **Hub architecture design**
Tailored to your organisation's data flows.
- ✓ **PathFinder hub configuration**
All core components deployed and configured.
- ✓ **Routing & transformation workflows**
Document routing rules and mappings.
- ✓ **Six initial connections**
Partner or system connections onboarded.
- ✓ **Testing & production deployment**
End-to-end testing through go-live.

Typical customer scenarios

- ✓ **Companies exchanging documents via FTP**
Bringing unmanaged transfers under control.
- ✓ **Organisations relying on email attachments**
For operational data exchange with partners.
- ✓ **Businesses seeking stronger control**
Over external data flows and governance.
- ✓ **Companies planning to scale**
Partner integrations securely as volumes grow.

Commercial Structure

The fixed-price implementation includes design, configuration and production deployment of the PathFinder Secure Data Exchange Hub, together with onboarding of up to **six initial partner connections or systems**.

This provides a predictable commercial starting point, removes early uncertainty around platform cost, and delivers a foundation the business can build on incrementally — without committing to a large upfront integration programme.

- ✓ **£14,500 fixed price**
No hidden costs or open-ended consulting fees.
- ✓ **4–6 week delivery**
Fast path to live secure exchange.
- ✓ **Six partner connections**
Onboarded end-to-end with testing.
- ✓ **Central governance & audit**
Built in from day one.

Expansion Path

Once the exchange hub is established, organisations commonly expand their integration landscape by onboarding additional partners, integrating ERP or finance platforms and consolidating legacy integration processes into the hub — scaling capability incrementally while maintaining visibility and control.

1

Establish Hub

Connect initial partners; set routing and transforms.

2

Expand

Onboard additional partners; integrate ERP and finance.

3

Consolidate

Unify legacy processes; enable full visibility.

4

Integration Hub

Centralised integration platform for the business.

Why Intec

- ✓ **Managed File Transfer expertise**
Secure, reliable, monitored transfers — our core strength.
- ✓ **Best-in-class support**
A dedicated team of experienced EDI and integration consultants.
- ✓ **All major protocols**
SFTP, AS2, HTTPS, OFTP2 and more — built in.
- ✓ **Real-time monitoring & alerting**
Catch issues as they occur, with full reporting.

For further information please visit www.orionltd.co.uk | 01252 775400 | sales@intec.co.uk



PathFinder SDE — Secure Data Exchange Hub from Intec.